College of Business Administration

MBA for Executives

Information Session
Why an MBA from Sacramento State?

- History
- Network
- Accreditation
Short completion time

✓ 15-months (lock-step schedule)

Flexible scheduling

✓ Classes are held on Fridays (3-7pm) and Saturdays (8am-2pm)

✓ Blended delivery (classes, lectures and distance learning)

Cohort-based learning

✓ Stimulating networking environment
Outstanding faculty

- Scholar with industry experience
- Executive co-instructors & guest speakers

Quality accredited program

- AACSB accredited program
- Assurance of student learning
Innovative curriculum

- Top-Down approach
- Course selections
- Real-world cases
- Individual project for culminating experience

Executive-level education for career advancement

- Become a strategic thinker under a high level of uncertainty

College of Business Administration
MBA for Executives
Curriculum - 41 Units

- Orientation
- Boot Camp classes
- Eight (8) Required Courses
- Four (4) Elective Courses (*selected by cohort*)
- An Individual Project
- Study Abroad
Alumni

Maria Medrano
Business Operations Manager
Cisco Systems

Dan Weiser
Director of Communications
U.S. House of Representatives
(Office of the Chief Administrative Officer)

Mel Windley
Director of Marketing
McDonald's

Imran H. Khan, PhD, MBA
Associate Director Clinical Proteomics Core
Dept. of Pathology & Laboratory Medicine
UC Davis

Erik Hammer
IT Manager
Intel Corporation

Jill Novelo
Global Charity Market Mgr.
Vision Service Plan

College of Business Administration
MBA for Executives

SACRAMENTO STATE
Typical PharmD, MBA Position

- Director of Pharmacy Operations
  - Health Systems, Hospitals
  - Large and Small Community Chains
- Departmental Director
  - State and Federal health care agencies
- Department Head
  - Pharmaceutical Manufacturing Corporations
- Health Insurance Administrator
  - Research
  - Managed Care
Program Costs (‘17-’18)

- Total Cost: $28,425.00
  - This included a discount by CSUS CBA waiving 9 units
  - $7,875 savings over the $36,300 typical tuition

- Includes tuition, textbooks, course materials, meals, networking events, and the international study trip etc.
Integration

California Northstate University, College of Pharmacy plans to apply the units earned with the CSUS eMBA program toward the two required elective courses (4 units total)
# Calendar of Curriculum (Draft)

<table>
<thead>
<tr>
<th>CNU PharmD</th>
<th>CSUS eMBA</th>
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<tbody>
<tr>
<td><strong>Winter 2017</strong></td>
<td></td>
</tr>
<tr>
<td>PHAR 762 - IPPE II (2 units) – Community II</td>
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<tr>
<td><strong>Spring 2017</strong></td>
<td>General Schedule</td>
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<tr>
<td>PHAR 712 - Communications (2 units)</td>
<td>03/16 Orientation</td>
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<tr>
<td>PHAR 725 - Pathophys &amp; Pharm III (Pulm/Renal/GI/GU) (5 units)</td>
<td>03/16 Boot Camp</td>
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<tr>
<td>PHAR 752 - Integrated Sciences II (CVS/Diabetes/Thyroid/Pulm) (8 units)</td>
<td>04/16 Managerial Accounting for Executives</td>
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<tr>
<td>PHAR 781 - Electives (2 units) – Waived</td>
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<tr>
<td><strong>Summer 2017</strong></td>
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<tr>
<td>PHAR 861 - IPPE III (2 units) – Hospital</td>
<td>05/16 Organizational Design and Management</td>
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<td>06/16 Quantitative Methods for Decision Making</td>
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<td></td>
<td>07/16 Technology Management for Executives</td>
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<td></td>
<td>08/16 Managerial Finance for Executives</td>
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<td><strong>Fall 2017</strong></td>
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<tr>
<td>Semester 5</td>
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<td>PHAR 811 - Pharmacy &amp; the Health Care System (3 units)</td>
<td>09/16 Strategic Marketing Management</td>
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<tr>
<td>PHAR 827 - Immunology &amp; Rheumatology (4 units)</td>
<td>10/16 Strategic Analysis for Executives</td>
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<tr>
<td>PHAR 853 - Integrated Sciences III (Renal/GI/GU/Heme/Onc) (8 units)</td>
<td>11/16 International Study Trip (tentative)</td>
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<tr>
<td>PHAR 881 - Electives (2 units) – Waived</td>
<td>11/16 Leadership and Change Management</td>
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<tr>
<td><strong>Winter 2018</strong></td>
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<tr>
<td>PHAR 862 - IPPE IV (2 units) – Speciality</td>
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<tr>
<td><strong>Spring 2018</strong></td>
<td>Elective 1</td>
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<tr>
<td>PHAR 813 - Pharmacy Law &amp; Ethics (3 units)</td>
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<tr>
<td>PHAR 815 - Management &amp; Economic Principles (3 units)</td>
<td>02/17 Elective 2 (Waived)</td>
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<tr>
<td>PHAR 857 – Integrated Skills Lab (2 units)</td>
<td>3/17 Elective 3 (Waived)</td>
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<tr>
<td>PHAR 856 - Integrated Sciences IV (Infectious Diseases/Microbiology) (8 units)</td>
<td>4/17 Elective 4(Waived)</td>
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<tr>
<td><strong>Spring 2018</strong></td>
<td>EMBA Individual Project</td>
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<tr>
<td>“A” &amp; “B” Block Off / PHAR975 – APPE Elective</td>
<td>5-7/17</td>
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</tbody>
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All Dates and courses subject to change